

NIAGARA COUNTY BUILDERS ASSOCIATION NEWS

SEPTEMBER, 2011

PRESIDENT'S MESSAGE



Carl Capolupo
NCBA President

It's September, and time for our annual reminder about school kids and school buses filling our streets. Please be sure to give them lots of space, and be patient.

We closed out summer with a bang, as our picnic was one of the most successful we have had in recent years. We were treated to some great food from Joe Jakubowski of Country Joe's Catering, the weather was spectacular, and the day was

filled with fun and fellowship.

A sincere thank you to our picnic sponsors, to all who brought door prizes, and to all who attended. Thanks for making it a terrific day!

Now we are busy preparing for the opening of our Parade of Homes and the NYSBA board meeting that is coming to Niagara Falls.

We received some exciting news from our Parade of Homes



School's back in session—
DRIVE CAREFULLY!

committee—NYSERDA'S Energy Star program has come on board as a second title sponsor for our fall Parade of Homes. NYSERDA / Energy Star joins Bank of America in helping us to bring the positives of building a new home to the Western New York public. A huge THANK YOU to Cathy and Jerry for securing this sponsorship.



I am asking each of you to join us on Thursday, September 15 at the Red Coach Inn for the reception with the NYSBA board people, and to consider attending some part of the Friday NYSBA board meeting. A reservation sheet is enclosed with this newsletter. See the article below for details.

Summer is almost over—enjoy what's left of it!

Carl

MARK YOUR CALENDAR

- Sept. 15** > NCBA Board mtg
5:00—Red Coach Inn
> NYSBA Reception
Red Coach Inn 6:30pm
- Sept. 16** NYSBA Fall Board mtg.
Sheraton at the Falls
- Sept. 17** PARADE OF HOMES
opens

HELP US WELCOME NYSBA—SEPT. 15 & 16

For the first time in many years, the New York State Builders Association will hold one of its board meetings here in Niagara Falls in September. State Director Gary Pollard extended our invitation to the folks in Albany and they eagerly accepted.

NYSBA will hold their meetings on Thursday and Friday, September 15 & 16 at the Sheraton at the Falls, 300 Third Street across from the casino. NCBA members are invited to attend and observe the state board meeting on the afternoon of the 16th. The luncheon and meeting cost is \$35. We need to know if you plan to attend so we can notify NYSBA.

We will host a cocktail reception for attendees on Thursday the 15th at the

Red Coach Inn. This event will take the place of our monthly meeting for September. The NCBA Board will meet at 5:00, followed by the reception at 6:30. Plan on coming out and meeting your New York State leadership team, and enjoy a night out with your fellow members. Cost for members is \$30, and you will enjoy high quality hors d'oeuvres and beverages.

Let's have a great turnout, and show our New York state leadership what a vibrant organization we have here in Niagara County.

Grab the reservation sheet that is included in this newsletter, fill it out and mail it to the office, or call Cathy with your reservation at 693-5736.



FREE SHOWROOM PASS FOR IBS IN SEPTEMBER

The International Builders Show is the annual showcase of the homebuilding industry. The 2010 show will be February 8-11 in Orlando. This is your chance to see every new and exciting technology for homebuilding in one place.

NAHB is offering a pre-show special. Register early for IBS 2012 and save big! Registration for the 2012 NAHB International Builders' Show opens September 1. As an NAHB member, you can save big by registering any time during the month!

Here's how. If you register for IBS 2012 between September 1 and September 30, you can choose how you want to save — either a FREE 4-day expo pass or \$100 off the early full registration fee of \$325. Even better, spouse registrations are also FREE in September!

The bottom line? For just \$225, you can enjoy all of these benefits:

> Over 200 education sessions, including general business topics as well as specialized insights into green building, multifamily, financing, marketing, 50+ housing and more.

> Hands-on access to the newest, most essential products from the most respected suppliers.

> Relaxed, enjoyable networking opportunities to meet with friends old and new

> Insights into evolving markets, emerging trends and proven strategies for survival.

Remember, these offers are only good from September 1 through September 30. Please visit BuildersShow.com/September for information and to register.

SEPTEMBER ONLY = FREE IBS REGISTRATION
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Kitchen & Bath Showroom _____

REPLACEMENT WINDOWS

The following was passed along by an EO from an Illinois HBA Enjoy!

“Last year I replaced all the windows in my house with that expensive double-pane energy efficient kind, and today I got a call from the contractor who installed them. He was complaining that the work had been completed a whole year ago and I still hadn't paid for them.

Hellloooo? Just because I'm blonde doesn't mean that I am automatically stupid. So I told him just what his fast talking sales guy had told me last year -- that in ONE YEAR these windows would pay for themselves! Helllooooo? It's been a year, I told him. There was only silence at the other end of the line, so I finally just hung up. He never called back. I bet he felt like an idiot.”

NCBA Officers & Directors

Carl Capolupo	President	Joe Paolini	Director
Kristin Savard	1st Vice President	Pete Mascaro	Director
Gary Pollard	2nd Vice President & State Director	Stan Swogier	National Director
Debra Morrison	Secretary	Gary DiMatteo	Director
Lawrence Quigliano	Treasurer	Paul Game	Director
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PARADE OF HOMES



GOOD NEWS! We have a second title sponsor for our Parade of Homes.



NYSERDA'S Energy Star program has come on board to promote energy efficiency in new homes. NYSERDA/Energy Star joins Bank of America as our second title sponsor for this year's show. THANK YOU to both for your terrific support!

The show is shaping up nicely, with 8 homes being readied for display for three weekends starting September 17. Come on out and join us for the Peach Festival Parade on Saturday, Sept. 10, and be sure to support our builders by visiting the show homes.



EXCITING NEWS—FIVE NEW MEMBERS!

At our board meeting on September 15 we will be accepting five new members to the NCBA. Thanks to the following sponsors who recruited them: Stan Swogier, Paul Game, Bob Minkiewicz and Jim Mordeno.

This new level of interest is due to our increased activity, and our second consecutive successful Parade of Homes. We need to continue to build on this

momentum.

NEW MEMBERS:

- CFM Stone Granite & Marble- Tom Boyd
- Hy-Tech Concrete—Bubby Pawlak
- Stickl Construction—John Stickl
- M.P. Caroll Hardwood—Mike Caroll
- David Homes—Dave Stapleton

WELCOME!

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It is imperative that we know our representatives in Albany so we can keep them informed about the issues that affect our industry. Contact them as follows:

NYS Senator George Maziarz 175 Walnut St. Suite 6 Lockport, NY 14094 Dist. Office 716-434-0680 Albany Office 518-455-2024 maziarz@senate.state.ny.us	Assemblyman John Ceretto 1700 Pine Ave. Niagara Falls, NY 14301 Dist. Office 716-282-6062 Albany Office 518-455-5284 cerettoj@assembly.state.ny.us	Assemblyman Jim Hayes 5555 Main Street Amherst, NY 14221 Dist. Office 716-634-1895 Albany Office 518-455-4618 hayesj@assembly.state.ny.us
NYS Senator Mark Grisanti 8701 Buffalo Ave., Suite 201 Niagara Falls, NY 14304 Dist. Office: 716-283-0741 Albany Office: 518-455-3240 buffalo.grisanti@gmail.com	Assemblyman Sam Hoyt 125 Main St., Buffalo, NY 14203 Dist. Office 716-852-2795 Albany Office 518-455-4886 hoyts@assembly.state.ny.us	Assemblyman Stephen Hawley 121 N. Main St., Suite 100 Albion, NY 14411 Dist. Office 585-589-5780 Albany Office 518-455-5811 hawleys@assembly.state.ny.us
	Assemblyman Robin Schimminger 3514 Delaware Ave. Kenmore, NY 14217 Dist. Office 716-873-2540 Albany Office 518-455-4767 schimmr@assembly.state.ny.us	

STAY IN CONTACT WITH OUR ELECTED OFFICIALS

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SUPPORT PRO-HOMEOWNERSHIP POLICIES


Nationally syndicated personal finance columnist Michelle Singletary of The Washington Post has written about the results of NAHB's nationwide poll on homeownership. More importantly, in her article "[A Dream Not Deferred](#)," she asks readers to send in their opinions to this weekly Color of Money Question: "Do you think the government should have policies that make homeownership accessible to more people, including the home owner's tax break?"

Please take advantage of this opportunity and urge your members to send a message of support for pro-housing policies out to a national audience that will be heard by the lawmakers who will decide the fate of these policies and of the housing industry's recovery from the recession.

Send your responses to colorofmoney@washpost.com. Put "A Dream Not Deferred" in the subject line and include your full name, city and state in your reply.

Spread the Word

NAHB urges all members, HBA staff, home owners and anyone who would like to see the government policies that support homeownership preserved to respond. NAHB members can access more information about the poll online at www.nahb.org/

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