

# NIAGARA COUNTY BUILDERS ASSOCIATION NEWS

**OCTOBER, 2011**

## **PRESIDENT'S MESSAGE**



Carl Capolupo  
NCBA Presi-

September was one of our busiest months in a long time. Kristin and her Parade of Homes committee worked long and hard to organize and promote our home show, which opened on September 17th with eight homes—four in Niagara County and four on Grand Island. This was a very difficult and time consuming show to pull together, and I really want to thank Kristin Savard for her leadership

and Cathy and Jerry for all the extra time and effort they put into making the show happen.

Gary Pollard, Cathy & Jerry also put in extra hours to make arrangements for the NYSBA reception and state meeting on September 15 & 16. The reception we sponsored on Thursday, September 15 was a huge success. We had about 30 HBA members from all over New York State join 30 of our members for cocktails and hors d'oeuvres in a beautiful room at the Red Coach Inn overlooking the upper rapids. See the write-up below for a report on the evening.

One of the highlights of the month was approving six new

members at our September board meeting. See their names and our official welcome on page 4 of this newsletter. As I said at the board meeting, membership is the lifeblood of any organization. Let's keep the momentum going, and continue to bring in new members.



**HAPPY  
HALLOWEEN**

In October we will return to our regular schedule of meetings. Our next meeting will be Wednesday, October 15, at Westby's Pub & Eatery, 6935 Niagara Falls Blvd (at Ward Road) with our regular schedule of board meeting at 5:30, cash bar at 6:30, and dinner meeting at 7:00. This will be a "Meet Your Fellow Members" event, so bring your business cards and promotional literature to share with others. After our business meeting you will have an opportunity to get to know others and tell them about your business and possibly find ways to work together.

Button up—November is coming, and winter weather won't be far behind.

*Carl*

## **NEXT MEETING**

**Wednesday, October 12  
Westby's Pub & Eatery  
6935 Ward Rd (at N.F. Blvd.)**

**Board Meeting      5:30  
Cash Bar            6:30  
Dinner Meeting    7:00**

**Call in your RSVP  
to 693-5736  
By Friday, Oct. 7**

**Program: Meet the Members**

## **NYSBA RECEPTION AND MEETING A BIG HIT**

Upon our invitation, NYSBA elected to hold their Fall Board Meeting in Niagara Falls. The following was in an email received last week from NYSBA Executive Director Lew Dubuque:

**"The New York State Builders Association would like to thank Gary Pollard, Carl Capolupo, Jerry O'Neill and the rest of the Niagara County Builders Association for rolling out the red carpet for us last week. NYSBA's Fall Board Meeting, in beautiful Niagara Falls, was a huge success, and we are so pleased to be able to spend time with our members from Western New York.... Thanks again everyone!"**

Many of our members came out to meet the NYSBA leadership at Thursday's



reception, and some great conversations were held all around the room.

**THANK YOU to members Pollard Windows, Paolini Enterprises, Niagara National Insurance, B&L Wholesale and Advanced Design Group for sponsoring this event.**

On Friday a handful of NCBA members came back downtown to attend the NYSBA board meeting to get a better feel for how our state organization operates, and how our membership in NYSBA benefits all of us.

**NAHB OFFICIALS MEET WITH REPUBLICAN LEADERS**

NAHB Senior Officers and senior staff traveled to Mackinac Island, Mich., to attend the 29th Biennial Mackinac Republican Leadership Conference on Sept. 23-25, to discuss key housing issues with Republicans from across the state and the country, including GOP presidential candidates Mitt Romney and Rick Perry.

They also met with members of the Michigan congressional delegation, including Reps. Fred Upton and Dave Camp, who serve on the Joint Select Committee on Deficit Reduction, the 12-member panel charged with finding a way to slash the federal deficit by at least \$1.2 trillion over the next decade.

Among priority topics that they discussed are threats to the mortgage interest deduction, proposals to abolish Fannie Mae and Freddie Mac, overly tight lending standards for home builders and buyers, and proposed criteria for qualified residential mortgages that would make 20% downpayments the market standard.

NAHB officials are in constant communication with leaders of both parties to support initiatives that will promote the homebuilding and remodeling industry at the national level.

**CHRISTMAS PARTY HELP WANTED**

President Carl has put out a call for help on the Christmas Party committee. Members and spouses are welcome to help with this annual event.

Come out and help us plan the dinner, or work on the basket raffle, invitations, decorations or any part that interests you.

Call Cathy at 693-5736 to volunteer.



**NOMINATIONS FOR ASSOCIATE OF THE YEAR ARE DUE**

NYSBA has put out a call for nominations for Associate of the Year. This annual award recognizes Associate Members (non-builders) who go above and beyond in serving their local HBA, as well as being active at the state and/or national level. In the past couple of years we have had a handful of Associate Members who have worked very hard to help make the NCBA a more vital organization. Now is the time to make nominations for this award. If you have any suggestions of who we should nominate, please call Carl Capolupo or the NCBA office and place the member's name in nomination. **THANK YOU!**

**NCBA Officers & Directors**

Carl Capolupo	President	Joe Paolini	Director
Kristin Savard	1st Vice President	Pete Mascaro	Director
Gary Pollard	2nd Vice President & State Director	Stan Swogier	National Director
Debra Morrison	Secretary	Gary DiMatteo	Director
Lawrence Quigliano	Treasurer	Paul Game	Director
Jerry O'Neill	Executive Officer	Jim Mordeno	Director
Cathy Strassburg	Executive Assistant		

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**PARADE OF HOMES**



The show opened on Saturday, September 17. Traffic reports from the first two weekends were positive, and our builders are happy with their customer traffic. We increased



the our show advertising, put our float in parades in Lewiston and the Tonawandas, placed new signage around the show area, and we added WJYE radio to our marketing efforts. We have gotten excellent feedback from the radio ads—members and builders who heard the ads said they sound good, and they are pleased with the frequency of the ads. The local newspapers also gave us great free exposure with editorial and feature articles in the Buffalo News, Niagara Gazette and Tonawanda News.



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**AFFILIATE MEMBERSHIPS NOW AVAILABLE**

At our June board meeting we approved the new membership classification of **Affiliate Member**. This is an ideal way for a company that is already a member to add additional representatives to their NCBA membership. The cost for an Affiliate Member is only \$50 per year, and, while it's a non-voting position, it includes most of the

privileges of the regular membership. Who will be the NCBA's first affiliate member? If you get your new applications in this week we can approve them at our October 12 meeting. Affiliate members help us to increase our membership and strengthen our voice in Albany and Washington, as well as with our local governments.

Stephen C. Pezzino  
Mortgage Consultant

Cell: 716-310-9272  
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**OFFICE SPACE FOR RENT**

We are once again looking for somebody to share our office space in Suite 9 at 2728 N.F. Blvd. Marc Braun has moved to larger quarters, so the back office here is available to share. Rent is reasonable, and it's a great office for an individual business person who needs a private office in a great location. Call the office at 693-5736 for info.

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FAX (716) 857-7254  
E-Mail: litzingerb@natfuel.com

**It is imperative that we know our representatives in Albany so we can keep them informed about the issues that affect our industry. Contact them as follows:**

NYS Senator George Maziarz 175 Walnut St. Suite 6 Lockport, NY 14094 Dist. Office 716-434-0680 Albany Office 518-455-2024 maziarz@senate.state.ny.us	Assemblyman John Ceretto 1700 Pine Ave. Niagara Falls, NY 14301 Dist. Office 716-282-6062 Albany Office 518-455-5284 cerettoj@assembly.state.ny.us	Assemblyman Jim Hayes 5555 Main Street Amherst, NY 14221 Dist. Office 716-634-1895 Albany Office 518-455-4618 hayesj@assembly.state.ny.us
NYS Senator Mark Grisanti 8701 Buffalo Ave., Suite 201 Niagara Falls, NY 14304 Dist. Office: 716-283-0741 Albany Office: 518-455-3240 buffalo.grisanti@gmail.com	Assemblyman Sam Hoyt 125 Main St., Buffalo, NY 14203 Dist. Office 716-852-2795 Albany Office 518-455-4886 hoyts@assembly.state.ny.us	Assemblyman Stephen Hawley 121 N. Main St., Suite 100 Albion, NY 14411 Dist. Office 585-589-5780 Albany Office 518-455-5811 hawleys@assembly.state.ny.us
	Assemblyman Robin Schimminger 3514 Delaware Ave. Kenmore, NY 14217 Dist. Office 716-873-2540 Albany Office 518-455-4767 schimmr@assembly.state.ny.us	

**STAY IN CONTACT WITH OUR ELECTED OFFICIALS**

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**WELCOME NEW MEMBERS**

We were excited to have six new members to accept at our September board meeting at the Red Coach Inn.

We are happy to welcome:

- |  |                          |
|--|--------------------------|
| <b>M.P. Caroll Hardwood</b>            | <b>Mike Caroll</b>       |
| <b>CFM Stone, Granite &amp; Marble</b> | <b>Tom Boyd</b>          |
| <b>David Homes</b>                     | <b>David Stapleton</b>   |
| <b>J.F. Dickinson Construction</b>     | <b>John Dickinson</b>    |
| <b>Hy Tech Concrete</b>                | <b>Ed "Bubby" Pawlak</b> |
| <b>John W. Stickl Construction</b>     | <b>John Stickl</b>       |

Now is a great time for you to think about who you can sponsor for membership. Do you have a vendor, sub-contractor, legal advisor or other professional who would benefit from being a member? The more members we have the stronger our voice is with local, state and national governments.

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**NIAGARA COUNTY BUILDERS ASSOCIATION**

2728 Niagara Falls Blvd., Suite 9  
Niagara Falls, NY 14304  
Phone/fax 716-693-5736  
email: [ncba@roadrunner.com](mailto:ncba@roadrunner.com)  
[www.niagaracountybuilders.com](http://www.niagaracountybuilders.com)

  
**BUILDERS & ASSOCIATES**  
Do Business with a Member

*By doing business with other members you strengthen our association and develop strong business relationships. Please help introduce new members to the NCBA.*

Members:

